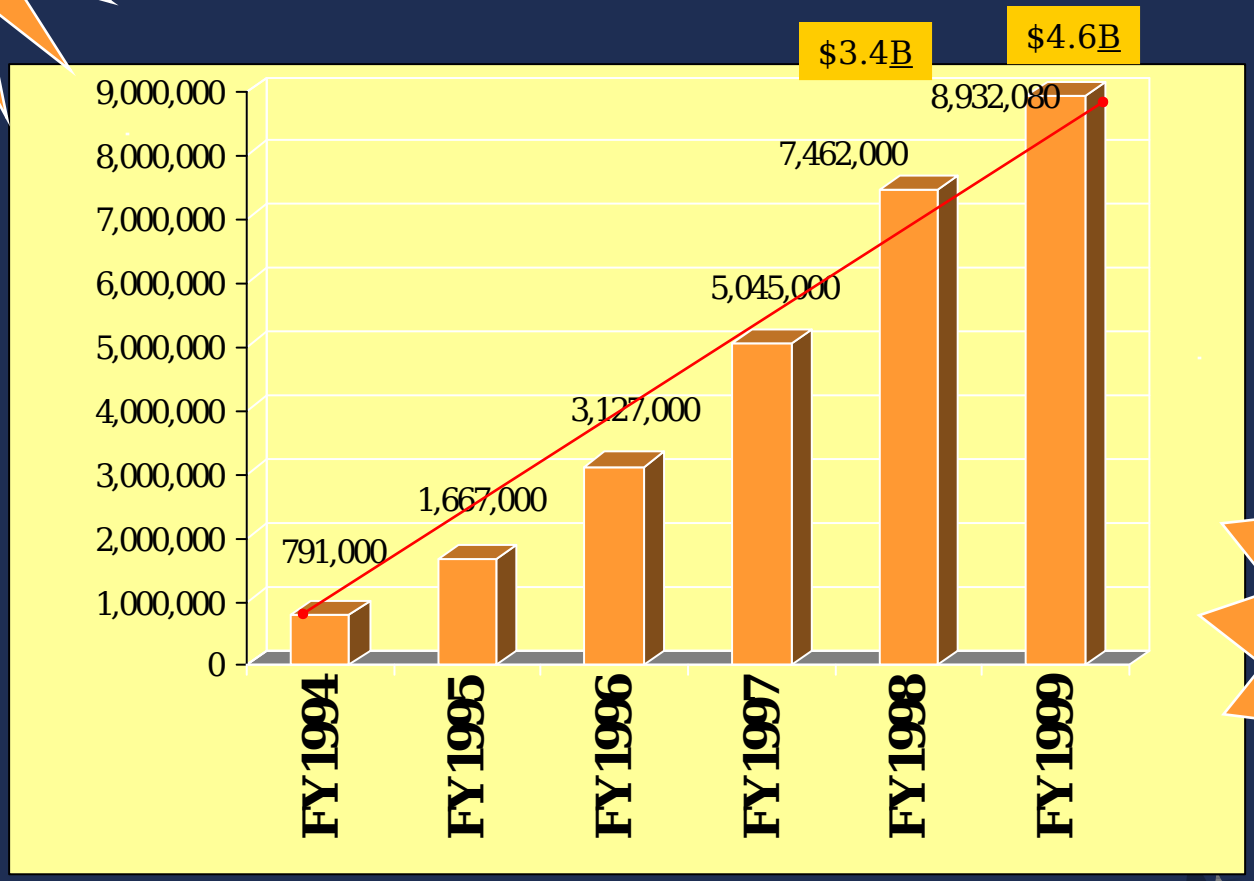
Total Card Purchases (Historical)

$20.4 Million in rebates



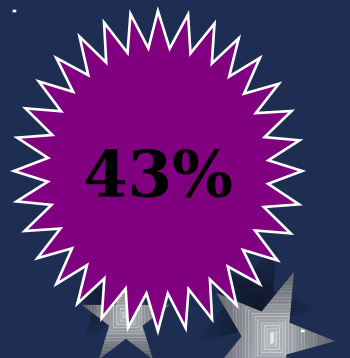
20% Growth over FY1998

FY 1999 Micro-Purchase Performance

Air Force

Army

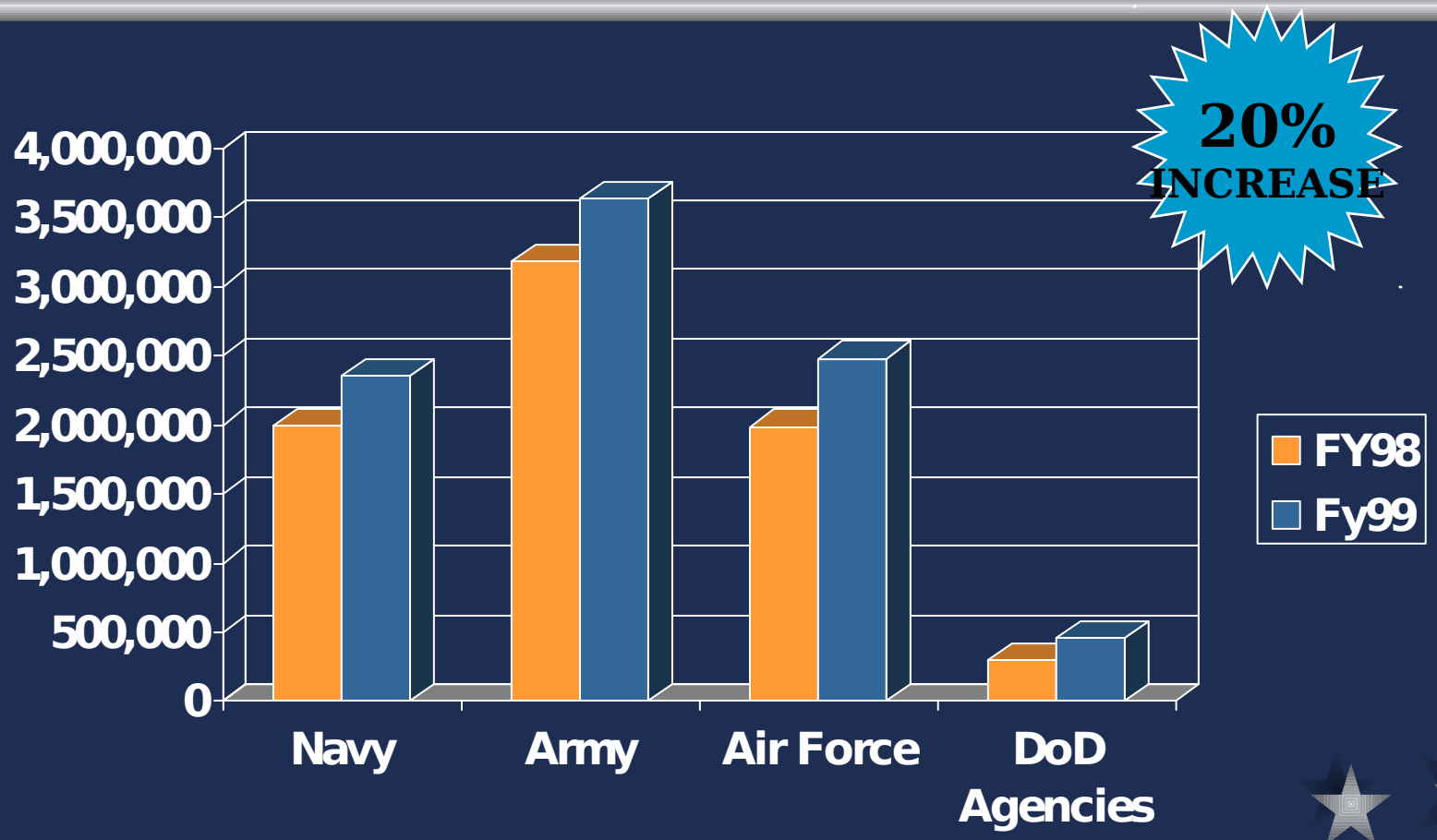
Navy



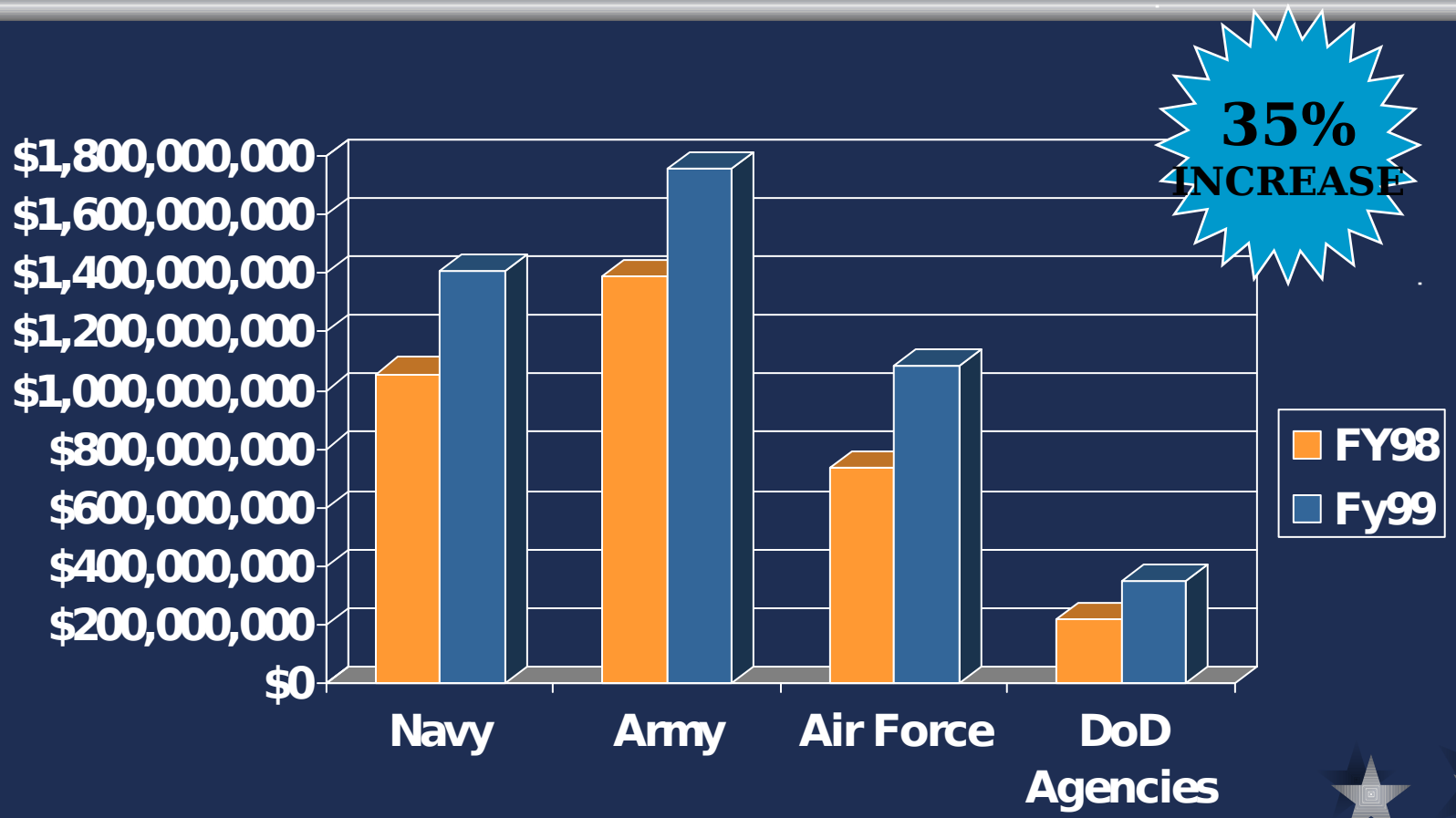
DoD Agenc

Purchase Card P

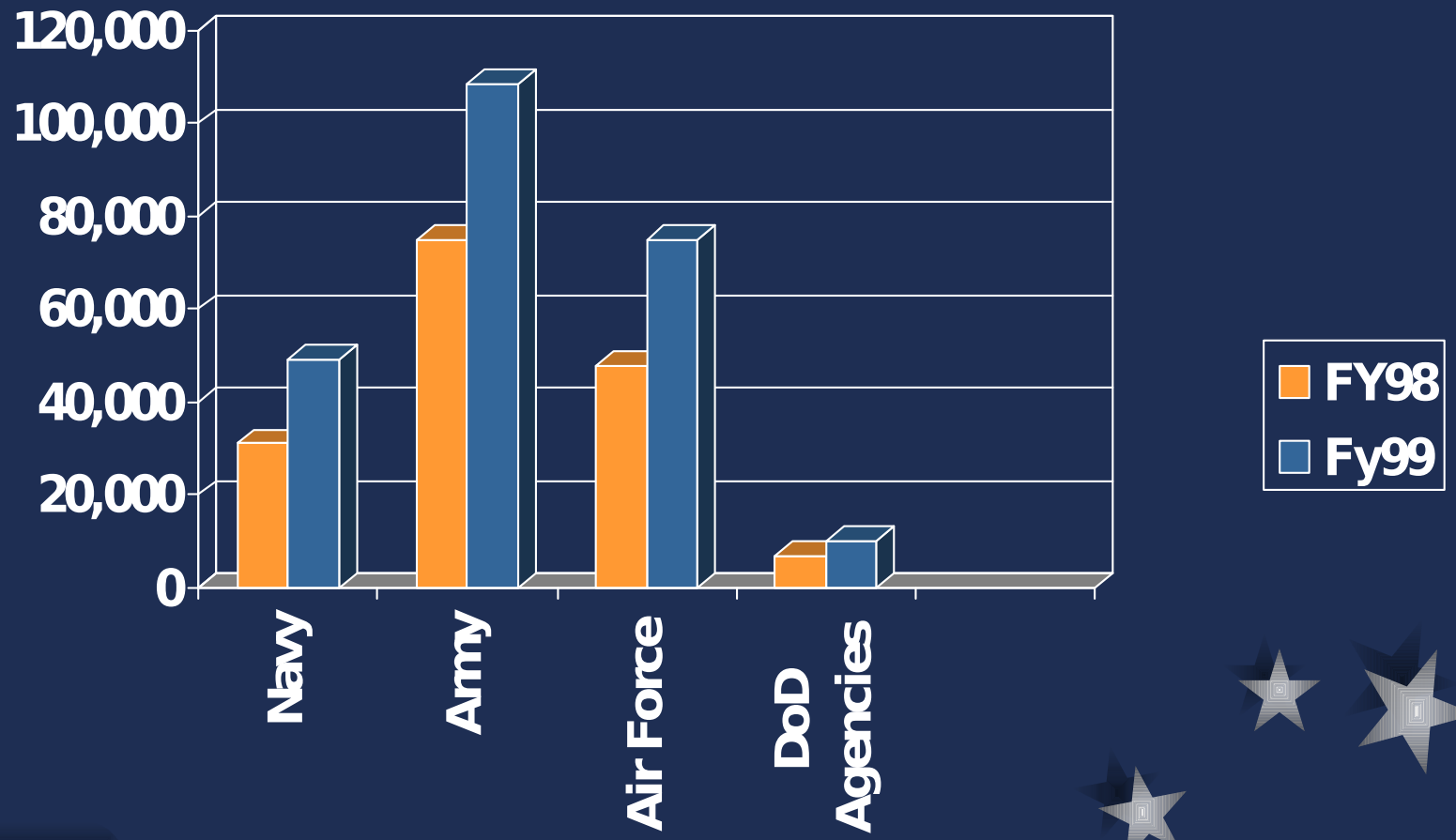
DOD Purchase Card Program Transactions (Fys98 & 99)



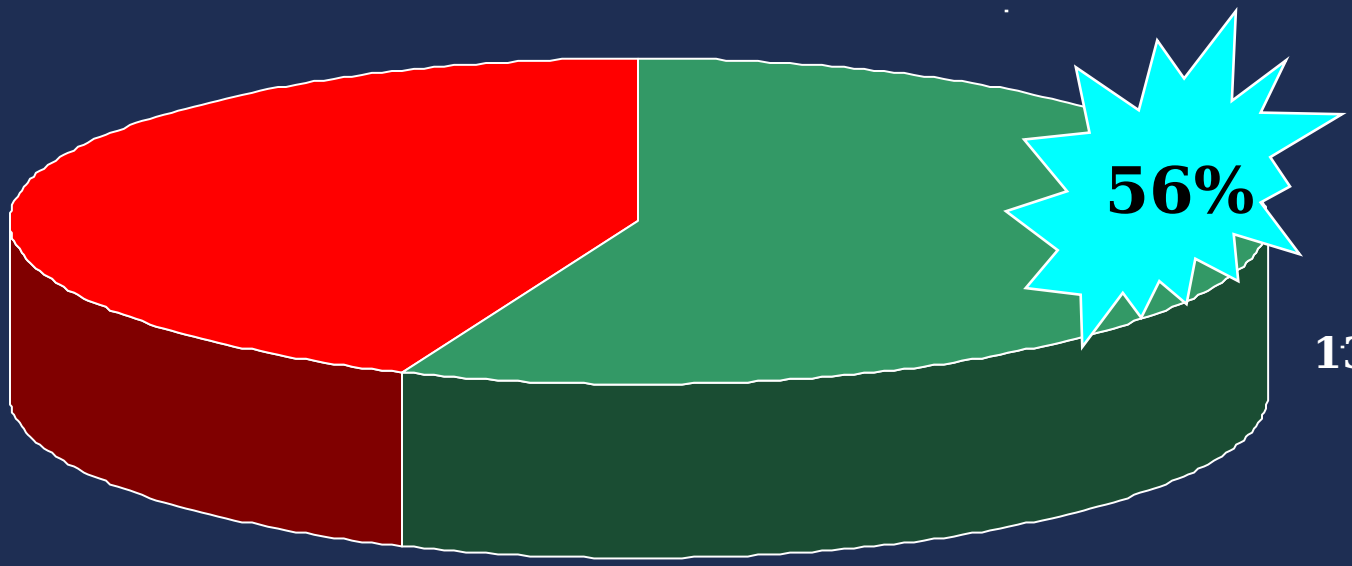
DOD Purchase Card Program Dollars Purchased (Fys98 & 99)



DOD Purchase Card Program Cards Issued (Fys98 & 99)



Fiscal Year 1999 Card Purchases
(vice DD Form 1556 Training)



13% Fy1998

86,275
110,184

Training with Card
Training w/o Card

DOD Purchase Card Program Delinquencies

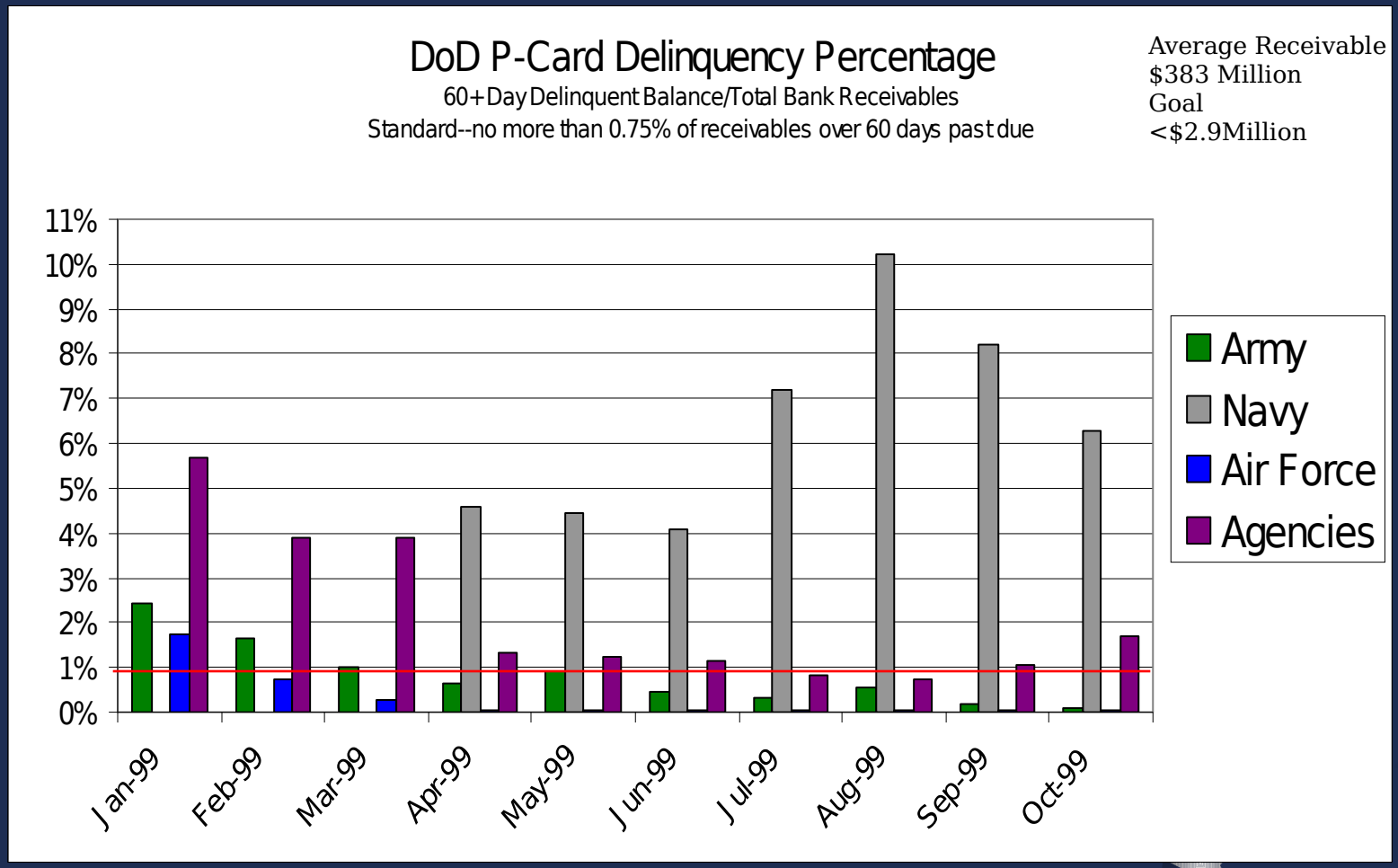
Historically a Chronic Problem
Lack of Attention by Billing Officials
APCs Impaired by Multi-function Process

Process Improvements:

Banks instructed to:
Suspend any **billing account** delinquent by 60 days
Suspend <u>all</u> accounts at any **activity** which allows any account to go delinquent by 180 days

Developed New Metric:
Total delinquencies not more than 0.75% of the banks' monthly gross receivables, and,
No accounts 180+ days delinquent

DOD Purchase Card Program Delinquencies



C.A.R.E./CITIDIRECT

Slow Response

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Cardholder/Billing Official

TWO DAYS!

Finance and Accounting

Bank Rebates (Basis Points - example US Bank)

Days after billing cycle

60	35.90	**47**	55.55	**34**	75.85
59	37.40	**46**	57.10	**33**	77.45
58	38.90	**45**	58.64	**32**	79.00
57	40.40	**44**	60.15	**31**	80.60
56	41.90	**43**	61.	**30**	82.20
55	43.40	**41**		**29**	83.85
54	44.90	**42**	63.25	**28**	85.45
53	46.40	**40**	66.35	**27**	87.05
52	47.90	**39**	67.95	**26**	88.70
51	**49.40**	**38**	69.55	**25**	90.30
50	50.95	**37**	71.10	**24**	91.95
49	52.45	**36** **72.70**		**23**	**93.5**
48	54.00	**35**	74.25		

$20Million

$42.8Million

Purchase Card P